



Knowledge
Competence
Success

Cultural Considerations during the Investigation

(inside the mind of a Middle Eastern Terrorist)

Course Overview



Purpose and Intent of Course

Provide the Voice Stress Examiner and Investigating Officer with the necessary cultural understanding to be successful during the interview / interrogation or investigation of someone from the Middle East.

This Course is a Prerequisite for “Islam and Voice Stress Analysis”



Course Overview

■ Introduction

- Looking Back – What did we know before 911
- Israel vs. the Middle East – What Started it all
- Transference of Hate – Do they really hate us?

■ Mind Sets

- Western Thinking
- Middle Eastern Thinking

■ Islam – Religion of the Middle East



Course Overview

■ Middle Eastern Cultural Traits

- The Group
- The Friend
- Subjective Understanding of the Facts
- Words Equal Deeds
- Dependent Personality
- Failure to Establish Cause / Effect Relationship
- Indifference to Time and Efficiency
- Personal Treatment – Impersonal Rules Ignored
- Work vs. Success



Course Overview

- The Face Concept
 - Personal Dignity vs. Objectivity
 - Public Shame vs. Personal Guilt
 - Subjective Interpretation

- Western and Middle Eastern Interaction
 - Dependent Personality
 - Paranoid Personality
 - Transduction of Events
 - Cognitive Dissonance
 - Immaturity



Course Overview

- How the Middle East views Terrorism
- The Arab Terrorist
 - Atomism
 - Fatalism
 - Wish versus Reality
 - Extremism
 - Paranoia



Course Overview

- The Oath Terrorist Take
 - Al-Bayaat
- Terrorist Indicators
 - Stereo-typing to Actual Behavior
- Identification of Covert Operatives
 - Betraying habits
- Islam and Lying
 - Al-taqih – Permission to Lie



Course Overview

- Considerations during the Interview / Interrogation
 - Pray or Not to Pray
- Authority
 - Good Cop
 - Bad Cop
 - What Really Works!



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Course Overview

- How to Question
 - Symantec's
 - Power of Words
- Body Language



SUMMARY

- *Provide insight towards how someone from the Middle East thinks*
- *Educate the Investigating Officer on how to identify a possible Terrorist*
- *Provide the Investigating Officer with a thorough understanding on how to properly interview / interrogate someone from the Middle East*



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Questions ?

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